

	Approved YE 2025	Final June 2025	November Approved 2025-2026
REVENUE			
MEMBERSHIP			
New Membership	\$117,000	\$98,417	\$118,000
Membership-student	\$18,000	\$20,565	\$18,000
Membership-international			
Membership renewals	\$151,500	\$156,390	\$151,000
Renewals-student	\$4,000	\$3,975	\$4,000
Membership revenue	\$290,500	\$279,347	\$291,000
IRE SALES & SERVICES			
Data analysis/visualization & database sales	\$6,000	\$1,125	\$2,000
IRE Journal subscriptions/advertising	\$5,000	\$1,803	\$4,000
Book sales and royalty	\$22,000	\$17,324	\$22,000
Story/tipsheet sales & Research Desk	\$0	\$469	\$500
Award Contest fees	\$38,000	\$43,150	\$40,000
Web ads/services	\$45,000	\$60,532	\$50,000
Fiscal Agent fees	\$75,000	\$81,803	\$75,000
Other	\$5,000	\$6,202	\$5,000
IRE Services / Products revenue	\$196,000	\$212,408	\$198,500
CONFERENCES			
Registrations and fees	\$702,000	\$778,760	\$675,000
Hands-on training classes	\$27,000	\$29,725	\$22,000
Other revenues	\$73,000	\$140,779	\$78,000
Sponsorships	\$341,000	\$303,768	\$355,000
Conference revenue	\$1,143,000	\$1,253,032	\$1,130,000
Program Revenue			

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Custom/regional training	\$100,000	\$93,111	\$90,000
Boot camps	\$50,000	\$46,106	\$50,000
University training	\$5,000	\$3,780	\$5,000
Program Revenue	\$155,000	\$142,997	\$145,000
GRANTS / FOUNDATIONS Released			
TNT Program/Fellowships	\$150,000	\$150,000	
Inasmuch Foundation: (unrestricted)	\$100,000	\$100,000	
Press Forward	\$0	\$0	\$60,000
DJNf	\$0	\$13,500	
Arnold Ventures (unrestricted)*	\$200,000	\$150,000	
Park Foundation (unrestricted)*	\$70,000	\$70,000	
Logan Foundation	\$75,000	\$75,000	\$100,000
Ford Foundation		\$0	\$100,000
Community Wealth Partners	\$4,400	\$4,400	
Grant revenue-projected	\$51,000	\$0	\$370,000
Grants / Foundations revenue	\$650,400	\$562,900	\$630,000
INDIVIDUAL DONATIONS			
Unrestricted/temporarily restricted	\$125,000	\$249,541	\$130,000
Perm. Restricted-Goes to Endowment-	\$50,000	\$386,726	\$160,000
50th Gala-to cover expenses	\$0	\$158,803	\$1,553,785
Individual donations revenue	\$175,000	\$795,070	\$1,843,785
INVESTMENT INCOME			

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Income released-fellowships	\$70,000	\$140,000	\$80,000
Income released-training	\$0	\$0	\$30,000
Income released-administrative	\$128,000	\$58,000	\$65,000
Investment income revenue	\$198,000	\$198,000	\$175,000
Carryover from YE2024-web	\$68,000	\$18,000	\$50,000
			\$47,000
TOTAL REVENUE	\$2,875,900	\$3,461,754	\$4,510,285
EXPENSES			
PERSONNEL			
Salaries: full-time staff	\$927,000	\$924,125	\$1,012,000
Benefits: full-time staff	\$334,500	\$338,051	\$360,000
Part-time wages	\$115,000	\$113,579	\$114,000
Student wages	\$36,000	\$36,049	\$32,000
Personnel expenses	\$1,412,500	\$1,411,804	\$1,518,000
IRE SALES & SERVICES			
Membership	\$2,000	\$1,961	\$2,000
Data Library	\$2,000	\$441	\$1,000
Journal	\$30,000	\$23,813	\$5,000
Book costs	\$7,000	\$6,843	\$7,000
Resource Center	\$1,000	\$242	\$0
Contest (platform, plaques, awards)	\$13,000	\$15,680	\$5,000
Web services	\$1,000	\$955	\$1,000
Other	\$1,000	\$947	\$1,000
Sales/Products	\$57,000	\$50,882	\$22,000

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PROGRAM EXPENSES			
Conferences	\$871,000	\$873,541	\$824,000
Total Newsroom Training (TNT)	\$10,000	\$4,381	\$5,000
Lumina-IRE on Campus	\$0	-	
Custom/regional training	\$23,000	\$33,235	\$28,000
Boot camps	\$7,000	\$27,944	\$10,000
Fellowships/scholarships	\$105,000	\$204,887	\$80,000
Other	\$2,500	\$568	\$1,000
Program Expenses	\$1,018,500	\$1,144,556	\$948,000
PROFESSIONAL SERVICES			
Investment management fees	\$15,000	\$16,089	\$15,000
Accounting	\$33,000	\$37,701	\$38,000
Legal	\$0	\$0	\$0
Consulting services	\$0	\$0	\$0
Professional services expenses	\$48,000	\$53,790	\$53,000
BOARD OF DIRECTORS			
Retreat-audio/visual, room rental, Board development	\$7,000	\$5,224	\$6,000
Board travel assistance	\$5,000	\$710	\$5,000
Election software	\$2,000	\$1,970	\$2,000
Board of directors expenses	\$14,000	\$7,904	\$13,000
GENERAL OFFICE			
Telephone and internet	\$5,000	\$3,732	\$4,000
Postage	\$2,000	\$1,996	\$2,000
Office supplies	\$5,000	\$4,021	\$3,000

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Insurance	\$20,000	\$20,284	\$22,000
Computer supplies	\$1,000	\$4,266	\$1,000
Credit card service fees	\$37,000	\$50,746	\$45,000
Dues/fees/subscriptions	\$2,500	\$1,744	\$3,000
Office Travel/Executive Director Travel	\$10,000	\$14,119	\$12,000
Marketing/promotions	\$2,000	\$1,807	\$5,000
Staff retreat / professional development	\$14,400	\$10,842	\$13,000
Software/equipment/maintenance/hosting	\$35,000	\$28,732	\$25,000
Web design/updates	\$40,000	\$27,036	\$40,000
Other office expense, storage rent	\$8,000	\$14,352	\$8,000
General office expenses	\$181,900	\$183,677	\$183,000
Fundraising expenses	\$7,000	\$13,020	\$12,000
50th Anniversary Gala	\$50,000	\$158,803	\$415,000
Depreciation	\$5,000	\$3,000	\$5,000
Permanently restricted-Goes to Endowment 50th Gala	\$0	\$0	\$1,138,785
Permanently restricted-Goes to Endowment	\$50,000	\$386,726	\$160,000
TOTAL EXPENSES	\$2,843,900	\$3,414,162	\$4,467,785
REVENUE MINUS EXPENSES	\$32,000	\$47,592	\$42,500